



Press release

Wabtec and IMT Sign Exclusive Agreement to Distribute Railcar Telematics in European Markets

PARIS, July 10, 2025 – Wabtec Corporation (NYSE: WAB) and Intermodal Telematics B.V. (IMT), the Dutch leader in rail telematics technology, today announced an agreement expanding the exclusive distribution rights to include the European market. This agreement makes Wabtec the exclusive distributor of IMT's telematics solutions for railcars in the major European freight markets. It also leverages IMT's advanced technology and Wabtec's market presence to deliver smart, connected railcar solutions across Europe.

This partnership is a step forward in Wabtec's digital transformation strategy, aimed at providing fully integrated, data-driven solutions that optimize rail operations. By combining IMT's telematics expertise with Wabtec's in-depth knowledge of braking systems and rail technology, the two companies will offer their customers smarter maintenance, enhanced safety and improved operational efficiency.

"This agreement aligns two strong players in the rail industry and opens the door for large-scale telematics deployment in Europe and sets the basis for continuous developments of digital-based solutions to enhance efficiency, performance, service reliability, and safety," said Dethmer Drenth, Managing Director of IMT. "Our proven technology will be supported by Wabtec's extensive network and customer relationships, enabling rail operators to benefit from real-time data and increased visibility across their fleets."

Wabtec's European telematics offering will include IMT's full suite of sensors, gateways, and connectivity solutions, enabling real-time monitoring of location, load status, and critical components such as brake system. The agreement includes dedicated support, performance targets, and long-term service continuity commitments.

"This emerging technology in the rail industry unlocks powerful, real-time information for customers regarding location, condition, and health," said Evan Sevel, Wabtec Vice President of Growth and Innovation.

According to Cédric Lebrat, Vice President UIC Freight Components Product Line: "The opportunity to turn the European fleet of railcars into smart, connected assets by using this technology is a game changer, one capable of tilting the customer-experience balance back in favor of rail and, with it, driving a major modal shift."

The collaboration builds on IMT's track record in tank container monitoring and extends its innovation to freight rail under the Wabtec brand, creating new efficiencies and value for the European rail sector.





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About Intermodal Telematics (IMT)

Headquartered in Breda, The Netherlands, IMT is a global innovator in telematics for tank containers and railcars. With a strong focus on reliability, data accuracy, and seamless integration, IMT provides smart asset solutions that enhance safety, operational efficiency, and supply chain visibility.

About Wabtec

Wabtec Corporation is revolutionizing the way the world moves for future generations. The Company is a leading global provider of equipment, systems, digital solutions and value-added services for the freight and transit rail industries, as well as the mining, marine and industrial markets. Wabtec has been a leader in the rail industry for 155 years and has a vision to achieve a sustainable rail system in the U.S. and worldwide. Visit Wabtec's website at http://www.wabteccorp.com.

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