



# Wabtec Financial Results & Company Highlights

FOURTH QUARTER 2025

# Forward Looking Statements & Non-GAAP Financial Information



This communication contains “forward-looking” statements as that term is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. All statements, other than historical facts, including statements regarding Wabtec’s plans, objectives, expectations and intentions; Wabtec’s expectations about future sales, earnings and cash conversion; Wabtec’s projected expenses and cost savings associated with its Integration 2.0 and 3.0 initiatives and its portfolio optimization; Wabtec’s 5-year outlook; Wabtec’s expectations for evolving global industry, market and macro-economic conditions and their impact on Wabtec’s business; synergies and other expected benefits from Wabtec’s acquisitions; Wabtec’s expectations for production and demand conditions; and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words “may,” “will,” “should,” “potential,” “intend,” “expect,” “endeavor,” “seek,” “anticipate,” “estimate,” “overestimate,” “underestimate,” “believe,” “could,” “project,” “predict,” “continue,” “target” or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, (1) changes in general economic and/or industry specific conditions, including the impacts of significant recent shifts in trade policies (including the actual or threatened imposition of tariffs and retaliatory tariff measures) as well as tax programs, inflation, supply chain disruptions, foreign currency exchange and industry consolidation and market reactions to these factors; (2) changes in the financial condition or operating strategies of Wabtec’s customers; (3) unexpected costs, charges or expenses resulting from acquisitions and potential failure to realize synergies and other anticipated benefits of acquisitions, including as a result of integrating acquired targets into Wabtec; (4) inability to retain and hire key personnel; (5) evolving legal, regulatory and tax regimes; (6) changes in the expected timing of projects; (7) a decrease in freight or passenger rail traffic; (8) an increase in manufacturing costs; (9) actions by third parties, including government agencies; (10) the impacts of epidemics, pandemics or similar public health crises on the global economy and, in particular, our customers, suppliers and end-markets, (11) potential disruptions, instability and volatility in global markets as a result of global military action, acts of terrorism or armed conflict, including Russia’s invasion of Ukraine; (12) cybersecurity and data protection risks and (13) other risk factors as detailed from time to time in Wabtec’s reports filed with the SEC, including Wabtec’s annual report on Form 10-K, periodic quarterly reports on Form 10-Q, current reports on Form 8-K and other documents filed with the SEC. The foregoing list of important factors is not exclusive. Any forward-looking statements speak only as of the date of this communication. Wabtec does not undertake any obligation to update any forward-looking statements, whether as a result of new information or development, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

This presentation as well as Wabtec’s earnings release and financial guidance mention certain non-GAAP financial performance measures, including adjusted gross profit, adjusted operating expenses, adjusted income from operations, adjusted interest and other expense, adjusted net income, adjusted operating margin, adjusted gross margin, adjusted income tax expense, adjusted earnings per diluted share, EBITDA and adjusted EBITDA, net debt and operating cash flow conversion rate. Wabtec defines EBITDA as earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is further adjusted for restructuring costs. Wabtec defines operating cash flow conversion as net cash provided by operating activities divided by net income plus depreciation and amortization including deferred debt cost amortization. While Wabtec believes these are useful supplemental measures for investors, they are not presented in accordance with GAAP. Investors should not consider non-GAAP measures in isolation or as a substitute for net income, cash flows from operations, or any other items calculated in accordance with GAAP. In addition, the non-GAAP financial measures included in this presentation have inherent material limitations as performance measures because they add back certain expenses incurred by the Company to GAAP financial measures, resulting in those expenses not being taken into account in the applicable non-GAAP financial measure. Because not all companies use identical calculations, Wabtec’s presentation of non-GAAP financial measures may not be comparable to other similarly titled measures of other companies. Included in this presentation are reconciliation tables that provide details about how adjusted results relate to GAAP results. Wabtec is not presenting a quantitative reconciliation of its forecasted GAAP earnings per diluted share to forecasted adjusted earnings per diluted share as it is unable to predict with reasonable certainty and without unreasonable effort the impact and timing of restructuring-related and other charges, including acquisition-related expenses and the outcome of certain regulatory, legal and tax matters; the financial impact of these items is uncertain and is dependent on various factors, including the timing, and could be material to Wabtec’s Consolidated Statement of Earnings.

# Today's Participants



**RAFAEL  
SANTANA**

President &  
Chief Executive Officer



**JOHN  
OLIN**

Executive Vice President &  
Chief Financial Officer



**KYRA  
YATES**

Vice President,  
Investor Relations





# Wabtec Highlights

- ☑ **Very strong financial performance in Q4 and FY 2025**
- ☑ **Strong orders, backlog & pipeline momentum moving into 2026**
- ☑ **M&A and integration initiatives driving value creation**
- ☑ **Positive financial outlook for 2026 & Beyond**



# 4Q 2025 Overview



## 4Q 2025 HIGHLIGHTS

<b>Sales</b>	<b>\$2.97B</b> ↑ 14.8%	Increased sales driven by both Freight (including acquisitions) and Transit segments
<b>Operating Margin</b>	<b>12.0%</b> ↓ 0.9 pts GAAP <b>17.7%</b> ↑ 0.8 pts Adjusted	Operating margin benefits from sales growth and improved gross margin
<b>Earnings Per Share</b>	<b>\$1.18</b> ↓ 4.1% GAAP <b>\$2.10</b> ↑ 25.0% Adjusted	Adjusted EPS improvement driven by higher sales and operating margin expansion
<b>Cash Flow from Operations</b>	<b>\$992M</b>	4Q operating cash flow very strong at 292% cash conversion <sup>(1)</sup>
<b>Backlog</b>	<b>\$8.23B</b> <b>\$27.41B</b> 12-Month      Multi-Year	Backlog continues to provide strong visibility for 2026 and beyond ... 12-month up 7.2%; multi-year up 23.1%

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

(1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization

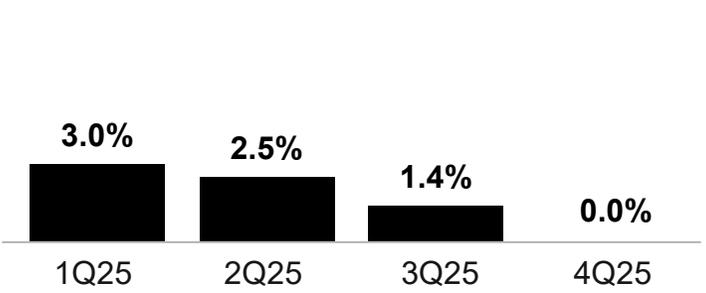
**WABTEC'S STRONG UNDERLYING MOMENTUM CONTINUES**

# 2025 Key Metrics



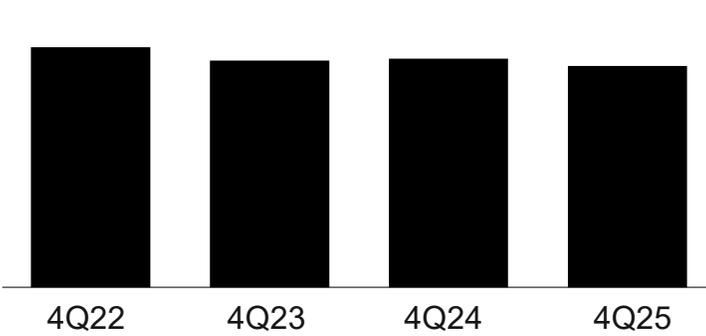
## NORTH AMERICA

### Industry Freight Traffic



Source: Association of American Railroads

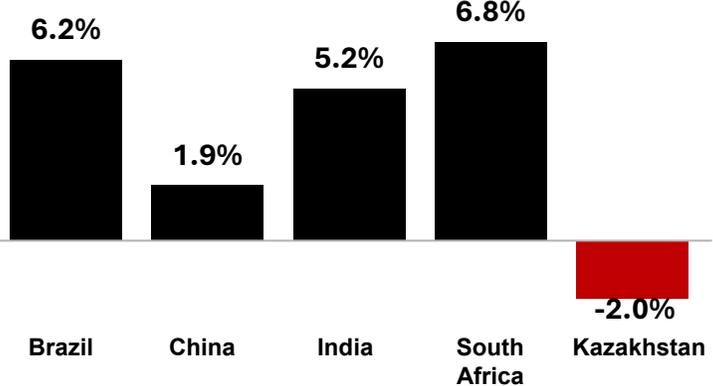
### Industry Active Locomotives



Source: Wabtec

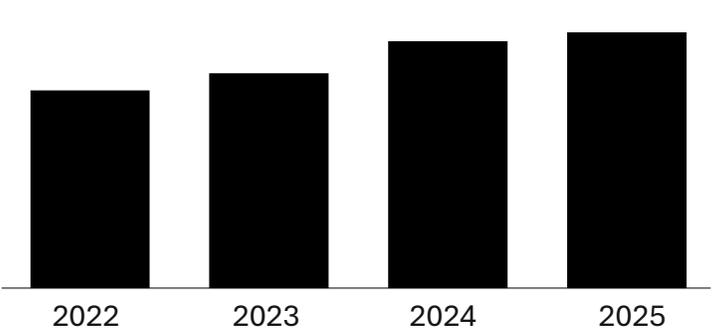
## INTERNATIONAL

### Industry Freight Volumes



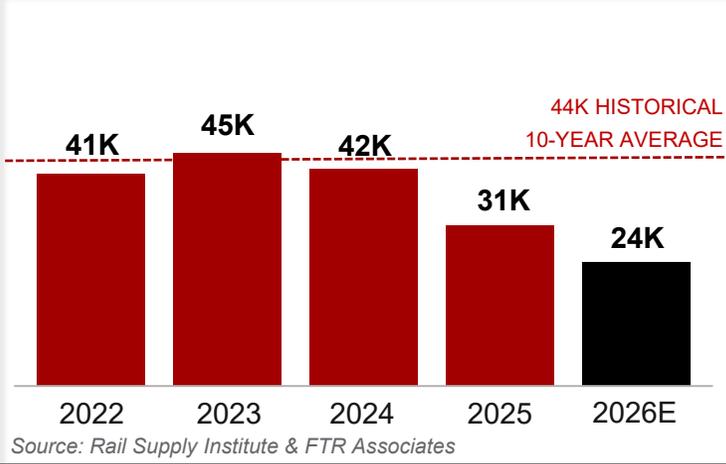
Sources: Previous 3 months available for Brazil, China, India Ministry of Railways, South Africa, Kazakhstan

### Wabtec Installed Base



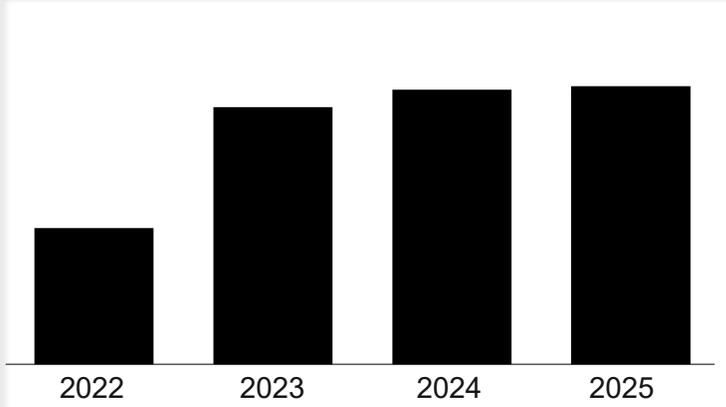
Source: Wabtec

## NA RAILCAR DELIVERIES



Source: Rail Supply Institute & FTR Associates

## TRANSIT RIDERSHIP



Source: UIC & Operator Reports (U.S., Europe & India)

# Executing On Our Value Creation Framework

Accelerate innovation of scalable technologies

Grow and refresh expansive global installed base

Drive efficiencies through emerging technologies

Expand high-margin recurring revenue streams

Drive continuous operational improvement

## RECENT WINS

- Secured \$2.2 billion in N.A. loco & mods orders
  - \$1.3 billion orders for modernizations
  - \$0.9 billion orders for new locomotives
- Digital signed \$75 million of orders for PTC & KinetiX in key international markets
- First Battery Electric Locomotives delivered to BHP
- Completed the acquisition of Frauscher Sensor Technology on December 1<sup>st</sup>
- Closed on the acquisition of Dellner Couplers on February 10<sup>th</sup>

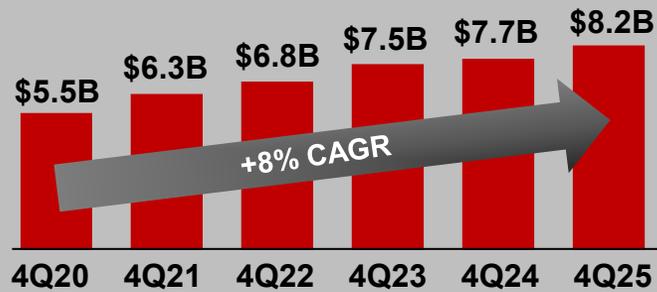
STRONG PIPELINE CONTINUES ... MULTI-YEAR BACKLOG UP 23% VS PY

# Resilient Portfolio Through The Cycle



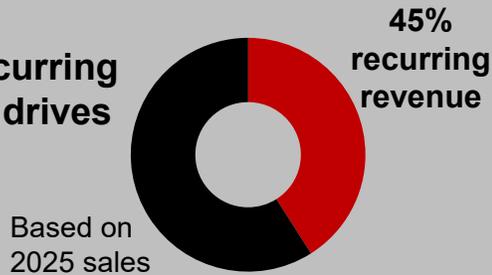
## Robust Backlog & Recurring Revenue

### 12-MONTH BACKLOG



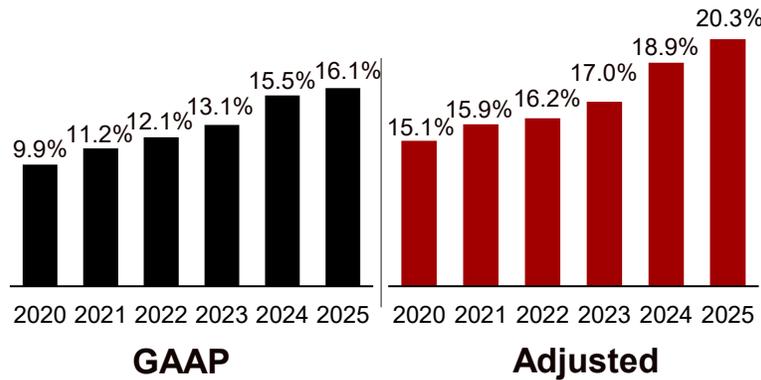
- Strong 12-month backlog provides resiliency and visibility despite macro uncertainty

- Significant recurring revenue base drives 56% of profit



## Demonstrated Execution

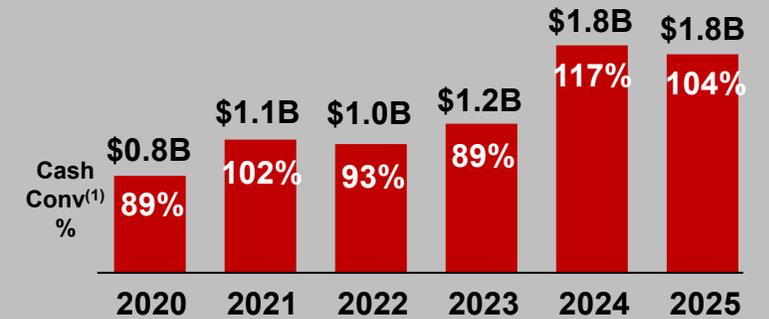
### OPERATING MARGIN



- Expanded margins over the last 5 years despite significant headwinds
- Growing backlogs, aggressively managing costs, driving lean actions, and executing on Integration 2.0 and 3.0

## Strong Cash Generation

### CASH FROM OPERATIONS



- Average cash conversion of 99% from 2020 through 2025 despite significant business growth, supply chain disruptions and tariffs
- Executing on working capital improvements with a focus on inventory turns and account receivable collections

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations;

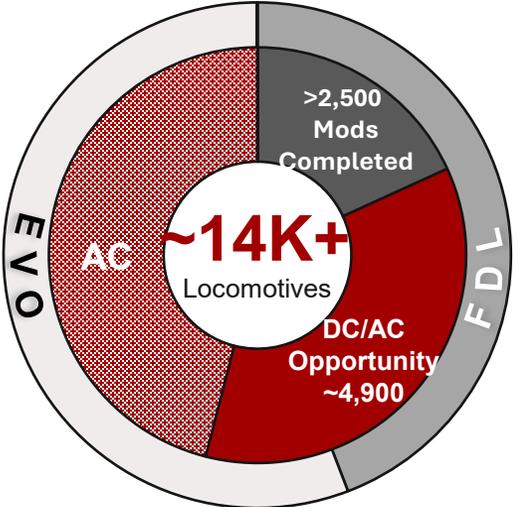
(1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization



# North America Fleet Renewal Opportunity

## FLEET STATS<sup>(1)</sup>

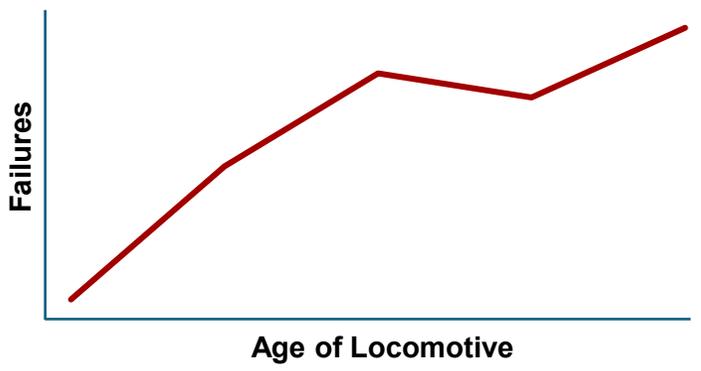
### WABTEC'S TOTAL FLEET BREAKDOWN



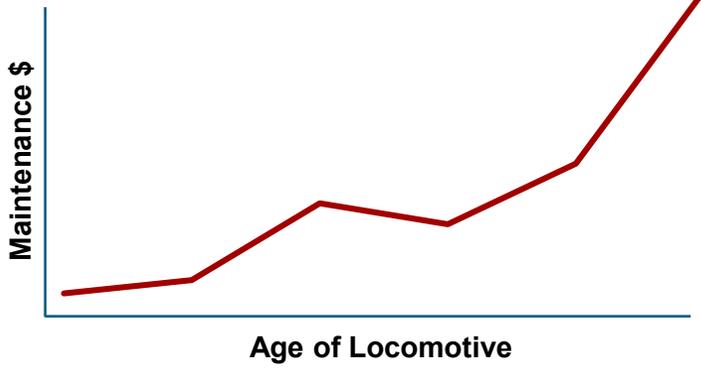
### ACTIVE FLEET<sup>(2)</sup>

**>25%** Over 20 Yrs Old  
**>25%** DC Traction

### Failure Per Locomotive Year



### Maintenance Cost / Year



## DELIVERING OR IMPACT

### CURRENT PRODUCT OFFERINGS

- Tier 4
- FDL Modernizations
  - FDL Advantage
  - DC to AC Mods
  - AC to AC Mods

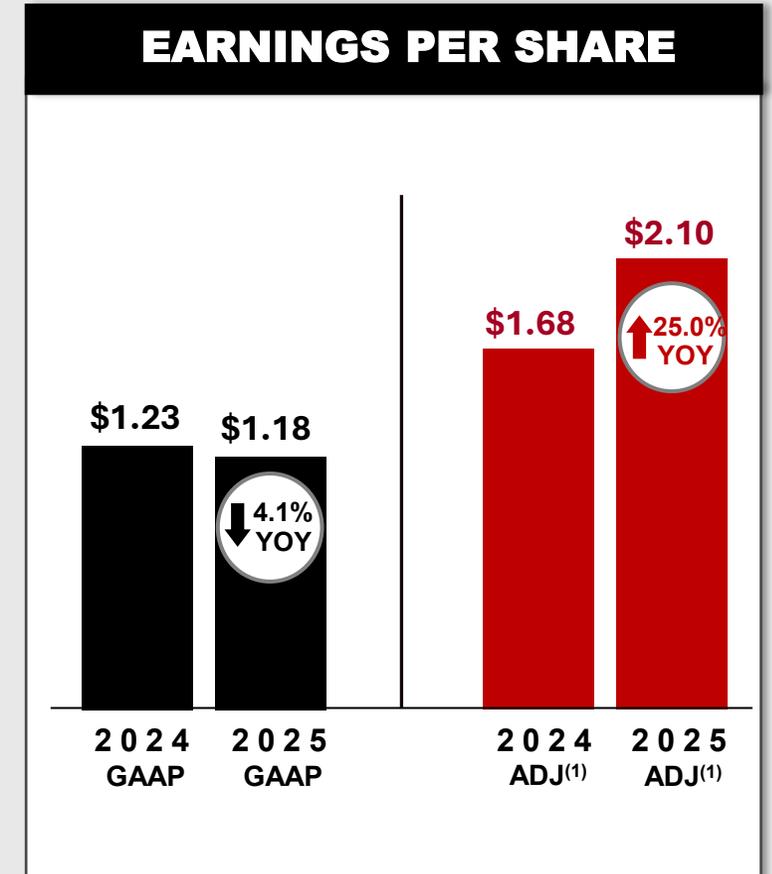
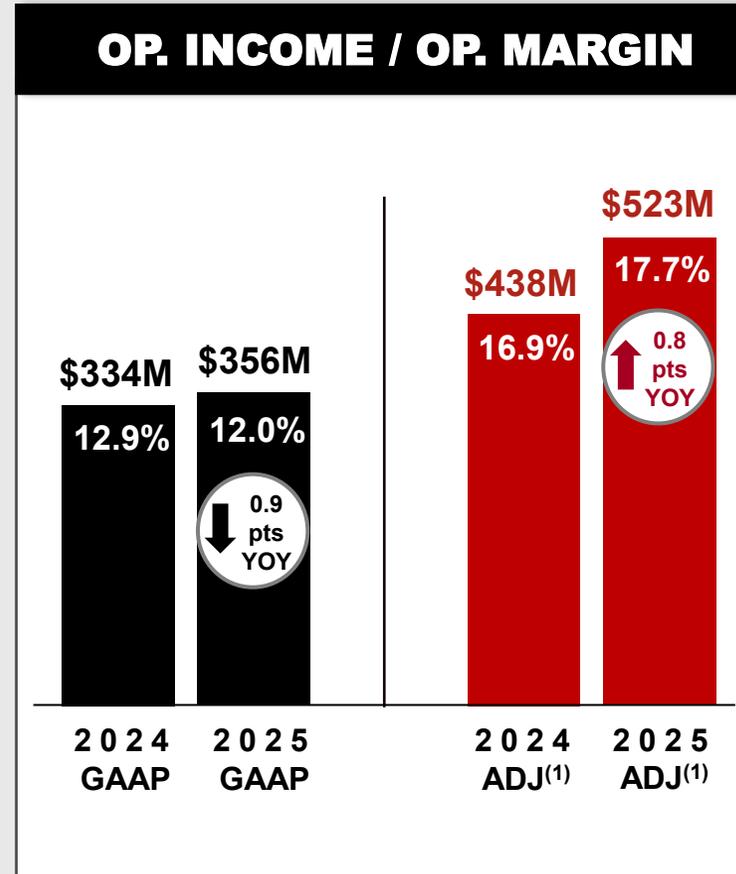
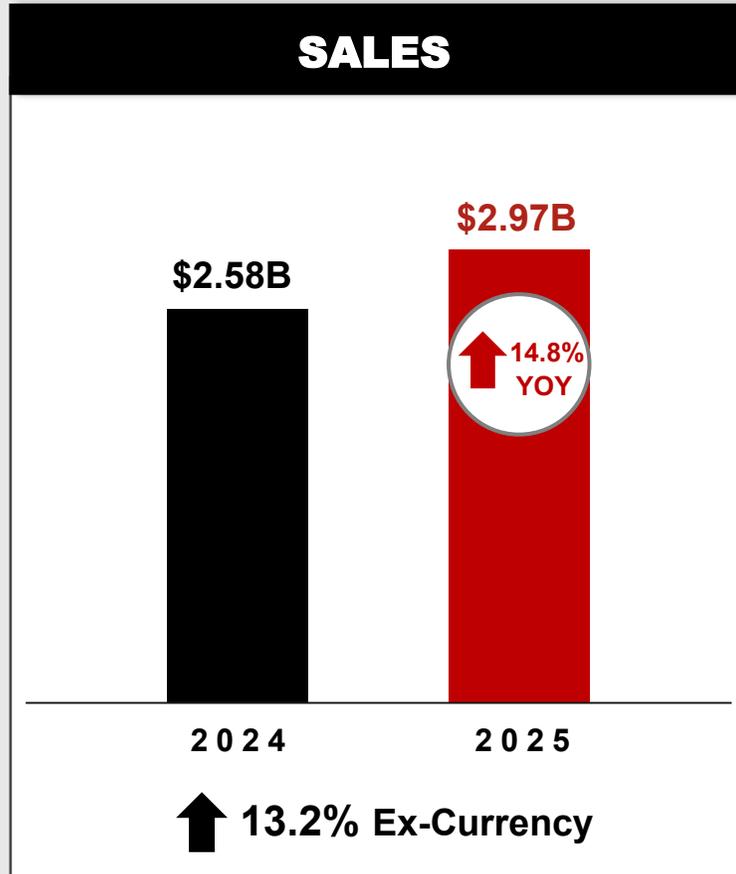
### NEW EVO PRODUCTS LAUNCHING IN 2026



- EVO Modernizations
  - EVO Advantage
  - DC to AC Mods

(1) Source Wabtec  
 (2) Adjusted for ~2,000 modernizations completed since 2015

# 4Q 2025 Financial Summary



(1) Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

**INCREASED SALES, ADJ. OPERATING MARGIN AND ADJ. EPS GROWTH**

# 4Q 2025 Sales



PRODUCT LINE	4Q25	YOY	4Q KEY DRIVERS
<i>(in millions)</i>			
Equipment	\$ 666	33.5%	Higher locomotive deliveries & mining sales
Services <sup>(1)</sup>	\$ 667	(5.0)%	Lower sales driven by fewer modernization deliveries as expected, partially offset by growth in parts and overhauls
Components <sup>(1)</sup>	\$ 429	11.1%	Industrial products growth offsetting lower North America rail car build and portfolio optimization initiatives
Digital Intelligence	\$ 361	74.4%	Increased sales driven by Inspection Technologies & Frauscher acquisitions (down 1.0% YoY excluding acquisitions)
<b>Freight segment</b>	<b>\$ 2,123</b>	<b>18.3%</b>	
<b>Transit segment</b>	<b>\$ 842</b>	<b>6.7%</b>	Higher OE & aftermarket sales ... Sales up 2.0% on constant currency basis
<b>TOTAL SALES</b>	<b>\$ 2,965</b>	<b>14.8%</b>	

(1) During the first quarter of 2025, Management realigned businesses within the Freight Segment. Historical amounts have been reclassified to conform to the current period presentation.



# 4Q 2025 Consolidated Operating Income

(\$ in millions)	GAAP	Adjusted
<b>2024 GROSS PROFIT</b>	<b>\$ 797</b>	<b>\$ 815</b>
<b>% Gross Profit</b>	<b>30.9%</b>	<b>31.6%</b>
Volume	↑	↑
Mix/Pricing	↑	↑
Raw Materials/Tariffs	↓	↓
Currency	↑	↑
Manufacturing/Other	↑	↑
<b>2025 GROSS PROFIT</b>	<b>\$ 966</b>	<b>\$ 999</b>
<b>% Gross Profit</b>	<b>32.6%</b>	<b>33.7%</b>
<b>2024 OP INCOME</b>	<b>\$ 334</b>	<b>\$ 438</b>
<b>% Operating Margin</b>	<b>12.9%</b>	<b>16.9%</b>
Gross Profit	169	184
SG&A	(128)	(82)
Engineering	(17)	(17)
Amortization	(2)	-
<b>2025 OP INCOME</b>	<b>\$ 356</b>	<b>\$ 523</b>
<b>% Operating Margin</b>	<b>12.0%</b>	<b>17.7%</b>

## 4Q OPERATING INCOME KEY DRIVERS

### VOLUME

Higher Freight, including acquisitions, & Transit segment sales

### MIX/PRICING

Cost recovery through contract escalation and partial tariff recovery; partially offset by unfavorable mix within the Freight segment

### RAW MATERIALS

Unfavorable raw material costs and increased tariffs

### CURRENCY

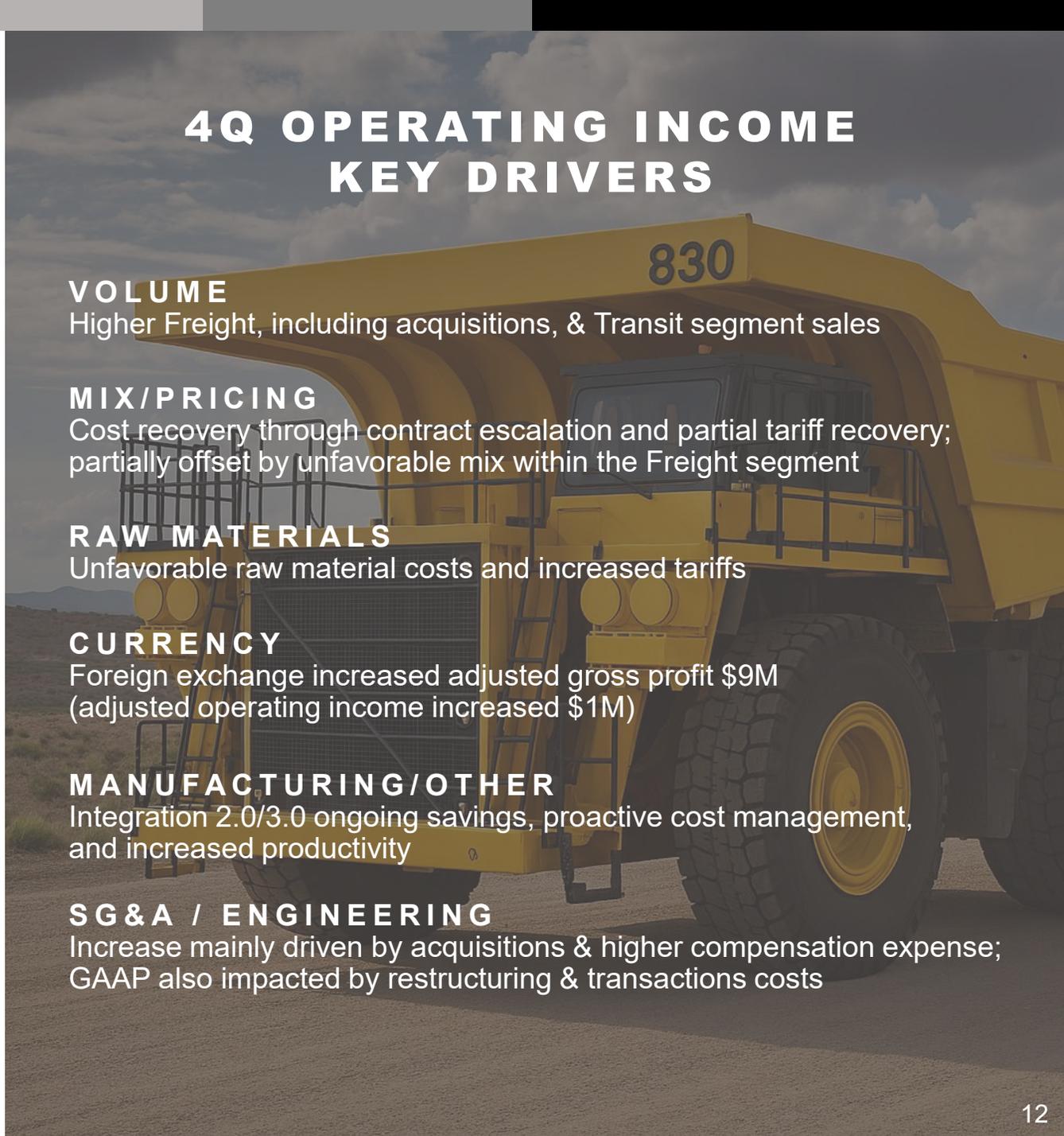
Foreign exchange increased adjusted gross profit \$9M (adjusted operating income increased \$1M)

### MANUFACTURING/OTHER

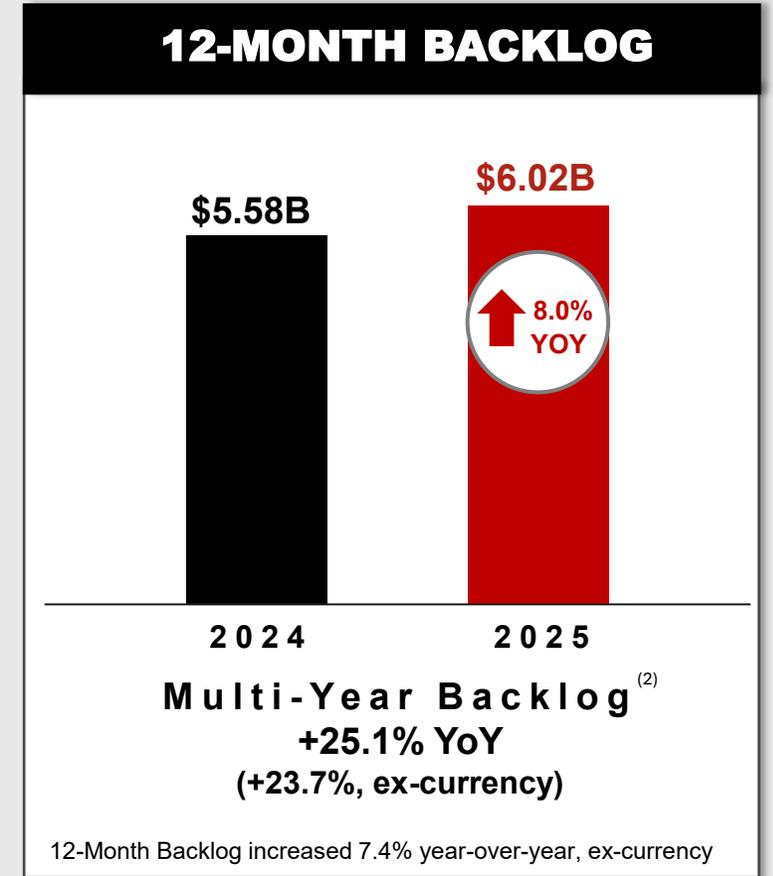
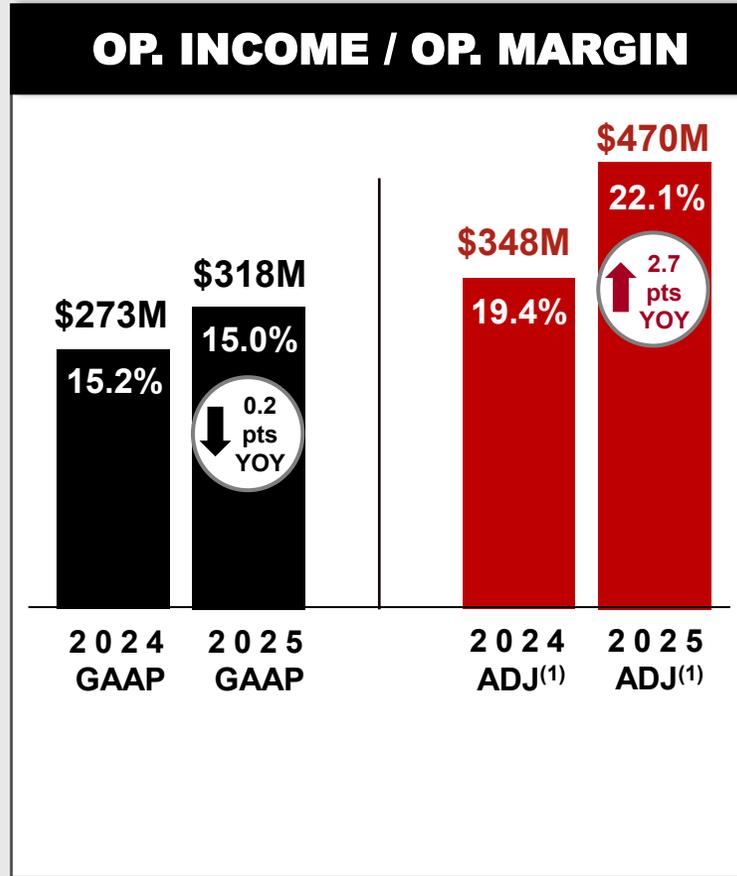
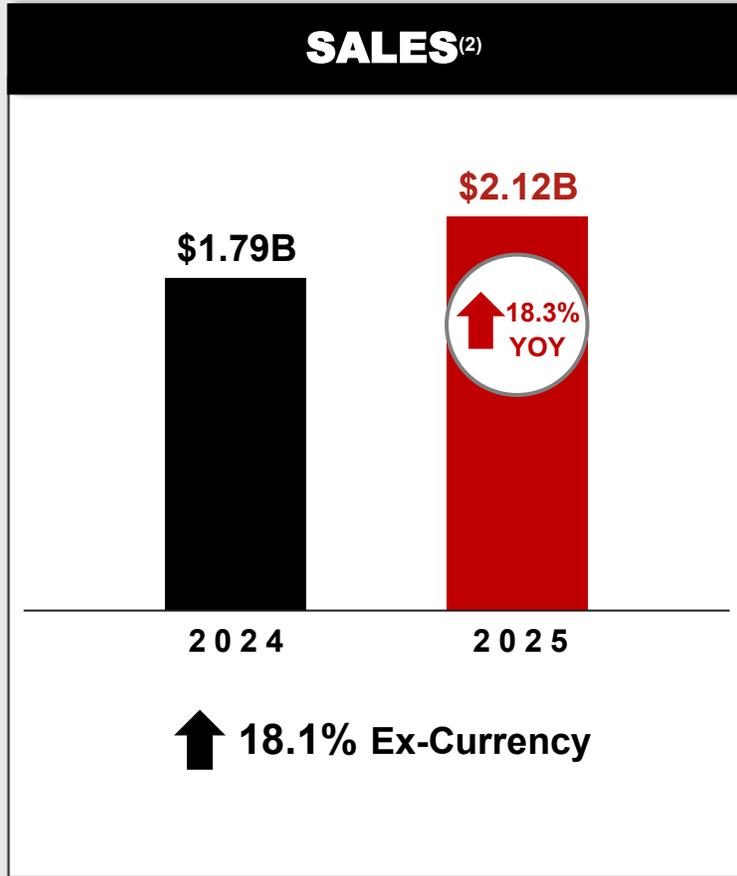
Integration 2.0/3.0 ongoing savings, proactive cost management, and increased productivity

### SG & A / ENGINEERING

Increase mainly driven by acquisitions & higher compensation expense; GAAP also impacted by restructuring & transactions costs



# 4Q 2025 Freight Segment Performance

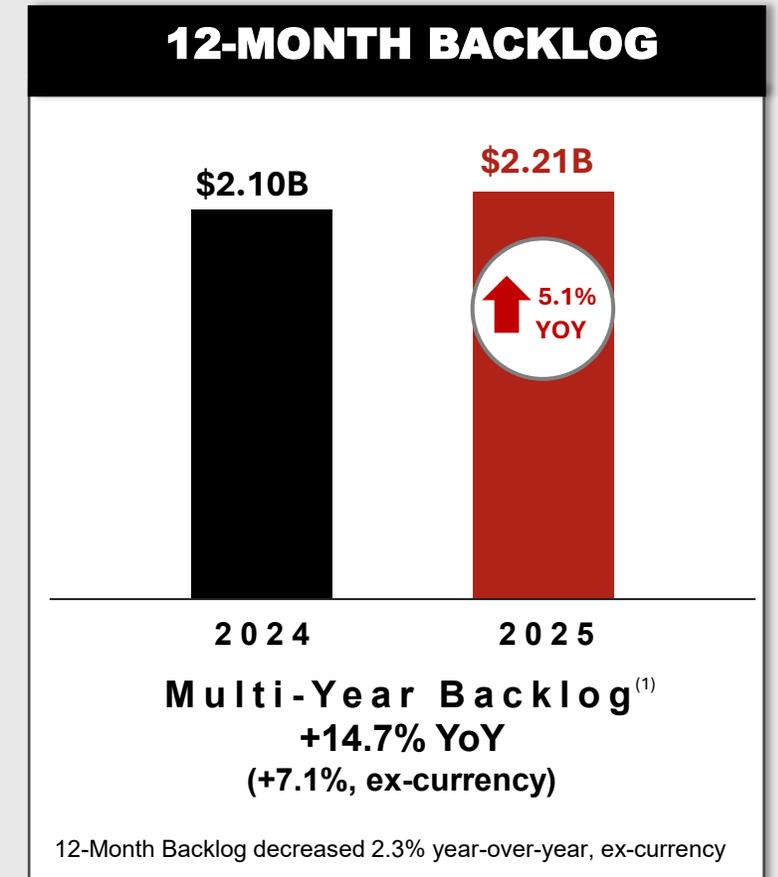
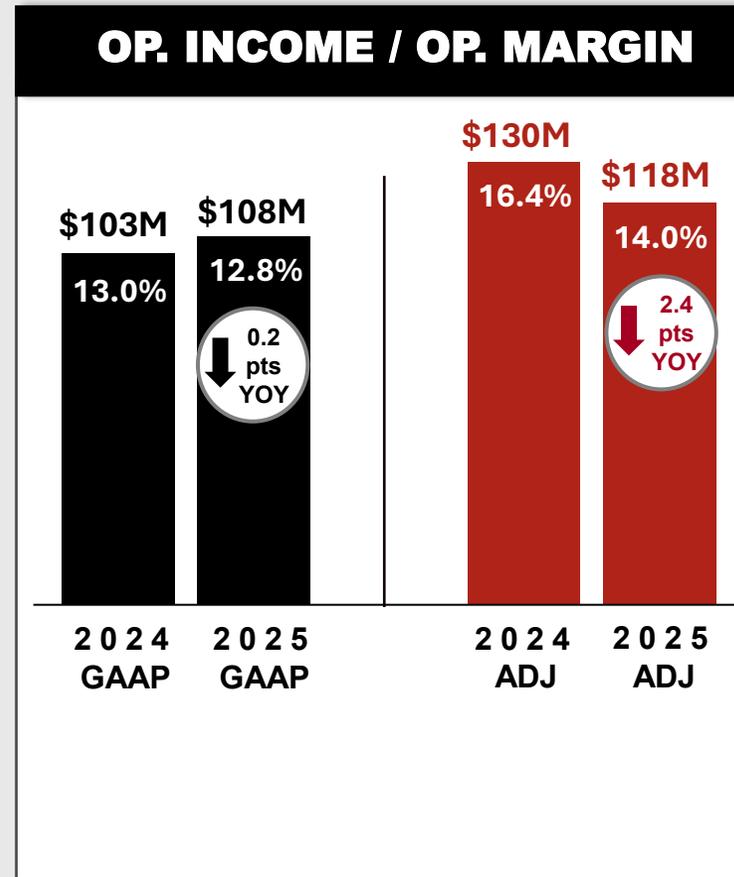
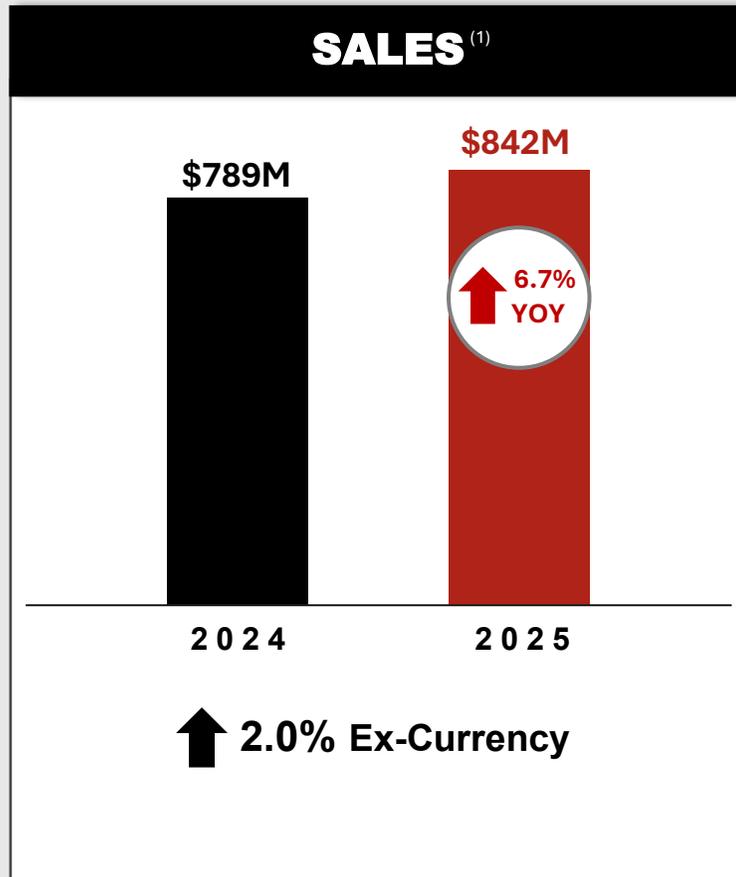


Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

(1) Freight segment operating income was positively impacted by below-market intangible amortization of \$8 million; down \$2 million versus 4th quarter 2024

(2) Foreign exchange positively impacted Freight sales by \$5 million; Foreign exchange rates had a positive \$247 million impact on segment multi-year backlog

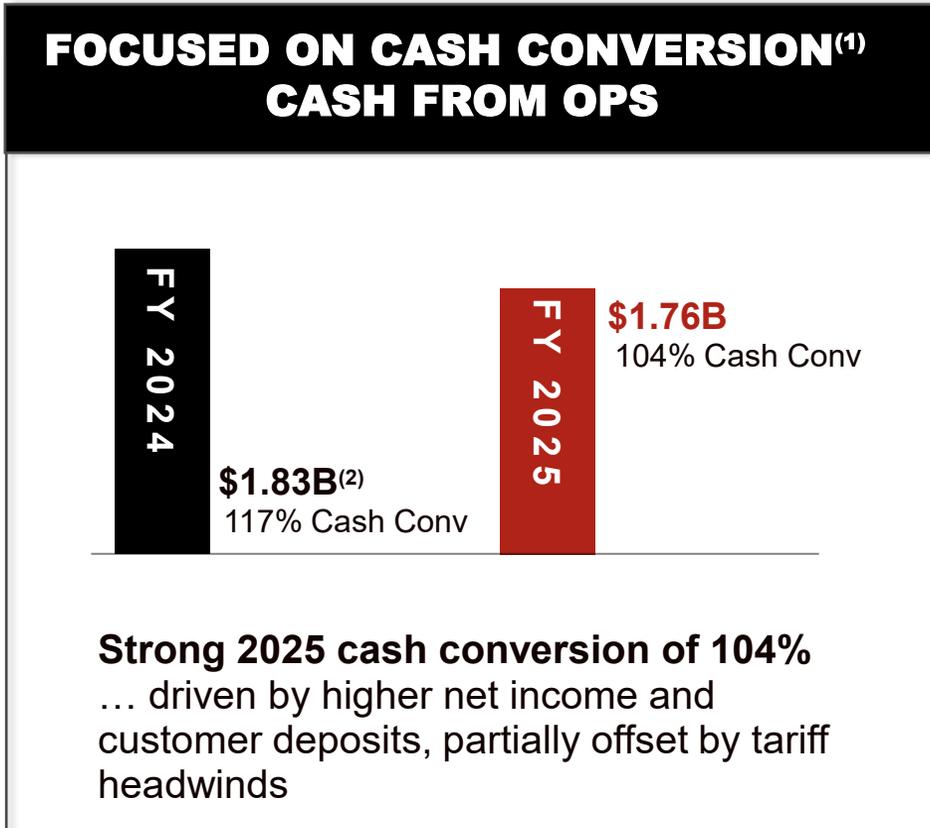
# 4Q 2025 Transit Segment Performance



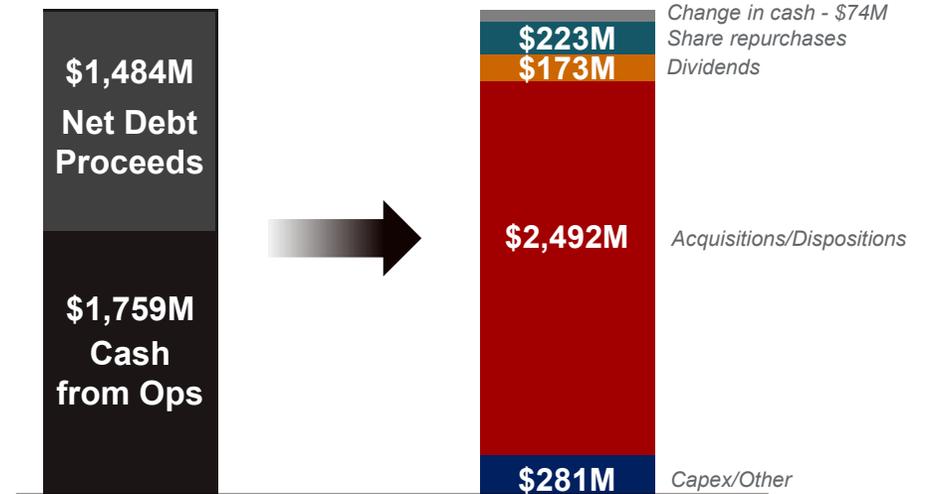
Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

(1) Foreign exchange positively impacted Transit sales by \$37 million; Foreign exchange rates had a positive \$323 million impact on segment multi-year backlog

# Resilient Business Allows For Execution On Financial Priorities



## DISCIPLINED CAPITAL ALLOCATION



**Debt leverage ratio of 1.9x<sup>(3)</sup>**

- Increased quarterly dividends by 24%
- Increased share buyback authorization to \$1.2B
- Strong Balance Sheet liquidity of \$3.21B<sup>(4)</sup>

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

(1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization

(2) The unfavorable impact from proceeds of account receivable securitization was \$20 million in the prior year period

(3) Leverage ratio is defined as net debt divided by trailing 12-month adjusted EBITDA (as defined in Wabtec's credit agreements). Net debt is defined as total debt minus cash, restricted cash and cash equivalents

(4) At December 31, 2025, the Company's total available liquidity was \$3.21 billion, which includes cash and cash equivalents of \$0.76 billion, plus \$2.00 billion available under current credit facilities and \$0.44 billion available under our revolving receivables program

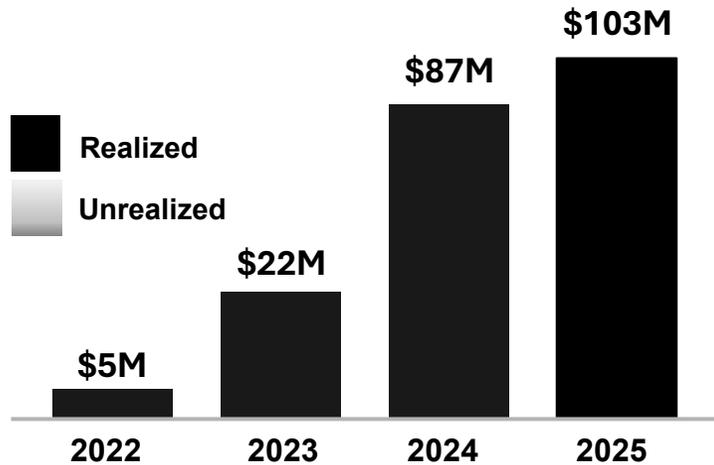
**STRONG FINANCIAL PERFORMANCE; INVESTING FOR PROFITABLE GROWTH AND MAXIMIZING SHAREHOLDER RETURNS**

# Integration 2.0, 3.0 & Portfolio Optimization Update



## Integration 2.0 Update

### RUN-RATE SAVINGS<sup>(2)</sup>



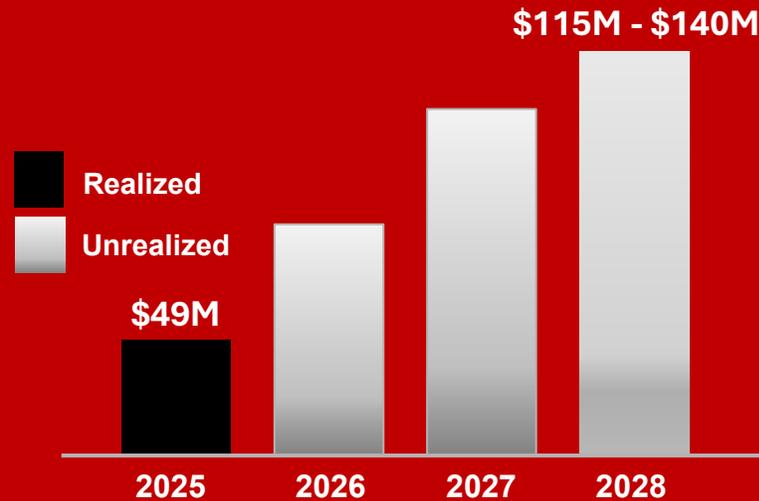
Restructuring charges<sup>(1)</sup>

Restructuring charges<sup>(1)</sup>

Original expectations were for \$75-\$90M savings & \$110-\$135M in charges

## Integration 3.0 Update

### RUN-RATE SAVINGS



Anticipated Expenses<sup>(3) (4)</sup>

Anticipated Expenses<sup>(3) (4)</sup>

Run rate savings estimate increased to \$115-\$140M from \$100-\$125M

## Portfolio Optimization Update

- ✓ Pruned \$72M of low margin, non-strategic revenue in 2025
  - ✓ 50% of total reduction from Freight
  - ✓ 50% of total reduction from Transit
- Expect to execute additional pruning of \$60M low margin, non-strategic revenue in 2026

(1) Restructuring expense and restructuring related one-time charges

(2) Savings & restructuring charges include Bochum restructuring announced in the 4th quarter 2021 with a \$23 million charge

(3) Of the total anticipated expense, restructuring expense and restructuring related one-time charges are estimated at \$80 million to \$100 million.

(4) Program to date expenses total \$50 million, which includes \$10 million incurred in 2024;

Program to date restructuring charges total \$36 million, which includes \$9 million incurred in 2024

# Full Year 2025 Overview



## 2025 HIGHLIGHTS

<b>Sales</b>	<b>\$11.17B</b> ↑ 7.5%	Increased sales driven by both Freight (including acquisitions) and Transit segments
<b>Operating Margin</b>	<b>16.1%</b> ↑ 0.6 pts <small>GAAP</small> <b>20.3%</b> ↑ 1.4 pts <small>Adjusted</small>	Operating margin benefits from sales growth and improved gross margin
<b>Earnings Per Share</b>	<b>\$6.83</b> ↑ 13.1% <small>GAAP</small> <b>\$8.97</b> ↑ 18.7% <small>Adjusted</small>	EPS improvement driven by higher sales and operating margin expansion
<b>Cash Flow from Operations</b>	<b>\$1.76B</b>	Strong cash generation enabling investment for future growth and maximizing shareholder returns

Note: Adjusted numbers represent non-GAAP financial measures. See Appendix for additional details and reconciliations

**WABTEC'S STRONG UNDERLYING MOMENTUM CONTINUES**



# 2026 Outlook and Guidance

## 2026 GUIDANCE

### REVENUES

**\$12.190B to \$12.490B**

**↑ 9.2% - ↑ 11.8%**

### ADJUSTED DILUTED EPS

**\$10.05 to \$10.45**

**↑ 12.0% - ↑ 16.5%**

## Outlook In Line With Long-term Growth Framework

### EQUIPMENT

Higher international locomotive deliveries

### SERVICES

Lower Services sales driven by significantly lower N.A. mod deliveries, partially offset by growing core services

### DIGITAL INTELLIGENCE

Year-over-year acquisitions coupled with organic business growth

### COMPONENTS

Strong demand for industrial products expected to offset projected decrease for North American railcar build

### TRANSIT

Robust car builder backlogs and strong global infrastructure investment

### KEY ASSUMPTIONS

Includes Dellner Couplers acquisition (closed February 10, 2026)

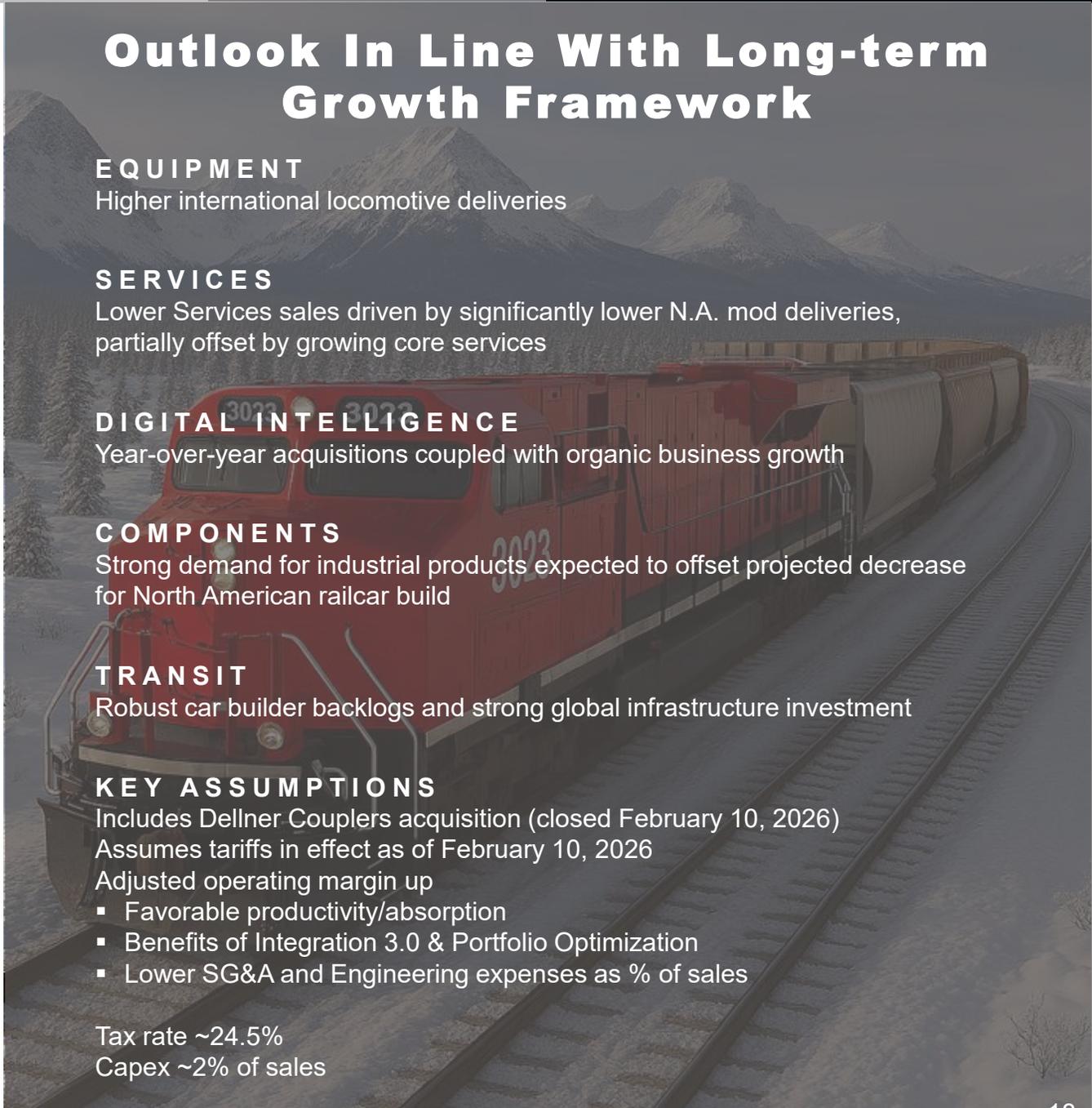
Assumes tariffs in effect as of February 10, 2026

Adjusted operating margin up

- Favorable productivity/absorption
- Benefits of Integration 3.0 & Portfolio Optimization
- Lower SG&A and Engineering expenses as % of sales

Tax rate ~24.5%

Capex ~2% of sales





# 2026 Key Expectations

Strong revenue growth, margin expansion, and increased earnings

Positive productivity driven by continuous cost improvement combined with realization of Integration 3.0 and Portfolio Optimization

Continued momentum across the portfolio driven by strong orders, backlog, and pipeline ... internationally and in North America

Wabtec is well-positioned to drive higher returns and create top quartile long-term value for shareholders over time

## 5-YEAR OUTLOOK

**Mid Single Digit**  
ORGANIC SALES CAGR

**350+ bps**  
ADJUSTED OPERATING MARGIN EXPANSION

**Double Digit**  
ADJUSTED EPS CAGR

**>90%<sup>(1)</sup>**  
CASH FROM OPS CONVERSION



(1) Cash from Operations conversion % is defined as GAAP Cash from Operations divided by GAAP net income plus depreciation and amortization including deferred debt cost amortization. Cash conversion to average >90% through 2029

# Income Statement

## Appendix A (1 of 2)

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
FOR THE THREE AND TWELVE MONTHS ENDED DECEMBER 31, 2025 AND 2024  
(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)  
(UNAUDITED)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2025	2024	2025	2024
Net sales	\$ 2,965	\$ 2,583	\$ 11,167	\$ 10,387
Cost of sales	(1,999)	(1,786)	(7,361)	(7,021)
Gross profit	966	797	3,806	3,366
<i>Gross profit as a % of Net Sales</i>	32.6%	30.9%	34.1%	32.4%
Selling, general and administrative expenses	(461)	(333)	(1,490)	(1,248)
Engineering expenses	(68)	(51)	(223)	(206)
Amortization expense	(81)	(79)	(300)	(303)
Total operating expenses	(610)	(463)	(2,013)	(1,757)
<i>Operating expenses as a % of Net Sales</i>	20.6%	17.9%	18.0%	16.9%
Income from operations	356	334	1,793	1,609
<i>Income from operations as a % of Net Sales</i>	12.0%	12.9%	16.1%	15.5%
Interest expense, net	(68)	(53)	(225)	(201)
Other income, net	3	3	24	2
Income before income taxes	291	284	1,592	1,410
Income tax expense	(87)	(71)	(409)	(343)
<i>Effective tax rate</i>	29.7%	25.1%	25.7%	24.3%
Net income	204	213	1,183	1,067
Less: Net income attributable to noncontrolling interest	(2)	(1)	(13)	(11)
Net income attributable to Wabtec shareholders	<u>\$ 202</u>	<u>\$ 212</u>	<u>\$ 1,170</u>	<u>\$ 1,056</u>
<b>Earnings Per Common Share</b>				
<b>Basic</b>				
Net income attributable to Wabtec shareholders	<u>\$ 1.19</u>	<u>\$ 1.23</u>	<u>\$ 6.84</u>	<u>\$ 6.05</u>
<b>Diluted</b>				
Net income attributable to Wabtec shareholders	<u>\$ 1.18</u>	<u>\$ 1.23</u>	<u>\$ 6.83</u>	<u>\$ 6.04</u>
Basic	<u>170.3</u>	<u>171.2</u>	<u>170.5</u>	<u>174.1</u>
Diluted	<u>171.0</u>	<u>172.0</u>	<u>171.1</u>	<u>174.8</u>

# Income Statement

## Appendix A (2 of 2)



**WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE THREE AND TWELVE MONTHS ENDED DECEMBER 31, 2025 AND 2024**  
**(AMOUNTS IN MILLIONS EXCEPT PER SHARE DATA)**  
**(UNAUDITED)**

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2025	2024	2025	2024
<b>Segment Information</b>				
Freight Net Sales	\$ 2,123	\$ 1,794	\$ 8,036	\$ 7,468
Freight Income from Operations	\$ 318	\$ 273	\$ 1,567	\$ 1,422
Freight Operating Margin	15.0%	15.2%	19.5%	19.0%
Transit Net Sales	\$ 842	\$ 789	\$ 3,131	\$ 2,919
Transit Income from Operations	\$ 108	\$ 103	\$ 422	\$ 338
Transit Operating Margin	12.8%	13.0%	13.5%	11.6%
<b>Backlog Information (Note: 12-month is a sub-set of total)</b>				
	<b><u>December 31, 2025</u></b>	<b><u>September 30, 2025</u></b>	<b><u>December 31, 2024</u></b>	
Freight Total	\$ 22,493	\$ 20,907	\$ 17,986	
Transit Total	4,914	4,670	4,286	
Wabtec Total	<u>\$ 27,407</u>	<u>\$ 25,577</u>	<u>\$ 22,272</u>	
Freight 12-Month	\$ 6,022	\$ 6,085	\$ 5,577	
Transit 12-Month	2,212	2,182	2,104	
Wabtec 12-Month	<u>\$ 8,234</u>	<u>\$ 8,267</u>	<u>\$ 7,681</u>	

# Balance Sheet

## Appendix B

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(UNAUDITED)

	<u>December 31, 2025</u>	<u>December 31, 2024</u>
<i>In millions</i>		
Cash, cash equivalents and restricted cash	\$ 789	\$ 715
Receivables, net	1,897	1,702
Inventories, net	2,745	2,314
Other current assets	<u>263</u>	<u>212</u>
<b>Total current assets</b>	5,694	4,943
Property, plant and equipment, net	1,616	1,447
Goodwill	10,216	8,710
Other intangible assets, net	3,838	2,934
Other noncurrent assets	<u>705</u>	<u>668</u>
<b>Total assets</b>	<u>\$ 22,069</u>	<u>\$ 18,702</u>
Current liabilities	\$ 5,150	\$ 3,792
Long-term debt	4,291	3,480
Long-term liabilities - other	<u>1,438</u>	<u>1,297</u>
<b>Total liabilities</b>	10,879	8,569
Shareholders' equity	11,142	10,091
Noncontrolling interest	<u>48</u>	<u>42</u>
<b>Total shareholders' equity</b>	<u>11,190</u>	<u>10,133</u>
<b>Total Liabilities and Shareholders' Equity</b>	<u>\$ 22,069</u>	<u>\$ 18,702</u>

# Cash Flow

## Appendix C



WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

<i>In millions</i>	Twelve Months Ended December 31,	
	<u>2025</u>	<u>2024</u>
<i>Operating activities</i>		
Net income	\$ 1,183	\$ 1,067
Non-cash expense	569	580
Receivables	(36)	(34)
Inventories	(182)	(117)
Accounts Payable	34	70
Other operating activities	191	268
<b>Net cash provided by operating activities</b>	<b>1,759</b>	<b>1,834</b>
<b>Net cash used for investing activities</b>	<b>(2,747)</b>	<b>(343)</b>
<b>Net cash provided by (used for) financing activities</b>	<b>1,031</b>	<b>(1,371)</b>
Effect of changes in currency exchange rates	31	(25)
Increase in cash	74	95
Cash, cash equivalents and restricted cash, beginning of period	715	620
Cash, cash equivalents and restricted cash, end of period	<u>\$ 789</u>	<u>\$ 715</u>

# EPS and Non-GAAP Reconciliation

## Appendix D (1 of 2)

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter 2025 Actual Results									
	<u>Net Sales</u>	<u>Gross Profit</u>	<u>Operating Expenses</u>	<u>Income from Operations</u>	<u>Interest &amp; Other Exp</u>	<u>Tax</u>	<u>Net Income</u>	<u>Noncontrolling Interest</u>	<u>Wabtec Net Income</u>	<u>EPS</u>
<b>Reported Results</b>	\$ 2,965	\$ 966	\$ (610)	\$ 356	\$ (65)	\$ (87)	\$ 204	\$ (2)	\$ 202	\$ 1.18
Restructuring and Portfolio Optimization costs	-	4	51	55	-	6	61	-	61	\$ 0.36
Inventory Purchase Accounting charge	-	29	-	29	-	(7)	22	-	22	\$ 0.13
Transaction costs	-	-	5	5	11	(3)	13	-	13	\$ 0.08
Non-cash Amortization expense	-	-	78	78	-	(18)	60	-	60	\$ 0.35
<b>Adjusted Results</b>	<b>\$ 2,965</b>	<b>\$ 999</b>	<b>\$ (476)</b>	<b>\$ 523</b>	<b>\$ (54)</b>	<b>\$ (109)</b>	<b>\$ 360</b>	<b>\$ (2)</b>	<b>\$ 358</b>	<b>\$ 2.10</b>
<b>Fully Diluted Shares Outstanding</b>										<b>171.0</b>

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter Year-to-Date 2025 Actual Results									
	<u>Net Sales</u>	<u>Gross Profit</u>	<u>Operating Expenses</u>	<u>Income from Operations</u>	<u>Interest &amp; Other Exp</u>	<u>Tax</u>	<u>Net Income</u>	<u>Noncontrolling Interest</u>	<u>Wabtec Net Income</u>	<u>EPS</u>
<b>Reported Results</b>	\$ 11,167	\$ 3,806	\$ (2,013)	\$ 1,793	\$ (201)	\$ (409)	\$ 1,183	\$ (13)	\$ 1,170	\$ 6.83
Restructuring and Portfolio Optimization costs	-	12	64	76	-	1	77	-	77	\$ 0.45
Inventory Purchase Accounting charge	-	53	-	53	-	(13)	40	-	40	\$ 0.23
Transaction costs	-	-	49	49	(19)	(4)	26	-	26	\$ 0.15
Non-cash Amortization expense	-	-	296	296	-	(72)	224	-	224	\$ 1.31
<b>Adjusted Results</b>	<b>\$ 11,167</b>	<b>\$ 3,871</b>	<b>\$ (1,604)</b>	<b>\$ 2,267</b>	<b>\$ (220)</b>	<b>\$ (497)</b>	<b>\$ 1,550</b>	<b>\$ (13)</b>	<b>\$ 1,537</b>	<b>\$ 8.97</b>
<b>Fully Diluted Shares Outstanding</b>										<b>171.1</b>

# EPS and Non-GAAP Reconciliation

## Appendix D (2 of 2)

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter 2024 Actual Results									
	<u>Net Sales</u>	<u>Gross Profit</u>	<u>Operating Expenses</u>	<u>Income from Operations</u>	<u>Interest &amp; Other Exp</u>	<u>Tax</u>	<u>Net Income</u>	<u>Noncontrolling Interest</u>	<u>Wabtec Net Income</u>	<u>EPS</u>
<b>Reported Results</b>	\$ 2,583	\$ 797	\$ (463)	\$ 334	\$ (50)	\$ (71)	\$ 213	\$ (1)	\$ 212	\$ 1.23
Restructuring and Portfolio Optimization costs	-	18	14	32	-	(8)	24	-	24	\$ 0.14
Non-cash Amortization expense	-	-	72	72	-	(17)	55	-	55	\$ 0.31
<b>Adjusted Results</b>	<b>\$ 2,583</b>	<b>\$ 815</b>	<b>\$ (377)</b>	<b>\$ 438</b>	<b>\$ (50)</b>	<b>\$ (96)</b>	<b>\$ 292</b>	<b>\$ (1)</b>	<b>\$ 291</b>	<b>\$ 1.68</b>
<b>Fully Diluted Shares Outstanding</b>										<b>172.0</b>

Wabtec Corporation Reconciliation of Reported Results to Adjusted Results (in millions)										
	Fourth Quarter Year-to-Date 2024 Actual Results									
	<u>Net Sales</u>	<u>Gross Profit</u>	<u>Operating Expenses</u>	<u>Income from Operations</u>	<u>Interest &amp; Other Exp</u>	<u>Tax</u>	<u>Net Income</u>	<u>Noncontrolling Interest</u>	<u>Wabtec Net Income</u>	<u>EPS</u>
<b>Reported Results</b>	\$ 10,387	\$ 3,366	\$ (1,757)	\$ 1,609	\$ (199)	\$ (343)	\$ 1,067	\$ (11)	\$ 1,056	\$ 6.04
Restructuring and Portfolio Optimization costs	-	37	33	70	(4)	(16)	50	-	50	\$ 0.28
Non-cash Amortization expense	-	-	288	288	-	(70)	218	-	218	\$ 1.24
<b>Adjusted Results</b>	<b>\$ 10,387</b>	<b>\$ 3,403</b>	<b>\$ (1,436)</b>	<b>\$ 1,967</b>	<b>\$ (203)</b>	<b>\$ (429)</b>	<b>\$ 1,335</b>	<b>\$ (11)</b>	<b>\$ 1,324</b>	<b>\$ 7.56</b>
<b>Fully Diluted Shares Outstanding</b>										<b>174.8</b>

# EBITDA Reconciliation

## Appendix E

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2025 Q4 EBITDA Reconciliation (in millions)										
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation &amp; Amortization</u>	= <u>EBITDA</u>	+	<u>Restructuring &amp; Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$356		\$3		\$133	\$492		\$98		\$590

Wabtec Corporation 2025 Q4 YTD EBITDA Reconciliation (in millions)										
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation &amp; Amortization</u>	= <u>EBITDA</u>	+	<u>Restructuring &amp; Transaction Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$1,793		\$24		\$494	\$2,311		\$153		\$2,464

Wabtec Corporation 2024 Q4 EBITDA Reconciliation (in millions)										
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation &amp; Amortization</u>	= <u>EBITDA</u>	+	<u>Restructuring Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$334		\$3		\$127	\$464		\$22		\$486

Wabtec Corporation 2024 Q4 YTD EBITDA Reconciliation (in millions)										
	<u>Reported Income from Operations</u>	+	<u>Other Income (Expense)</u>	+	<u>Depreciation &amp; Amortization</u>	= <u>EBITDA</u>	+	<u>Restructuring Costs</u>	=	<u>Adjusted EBITDA</u>
Consolidated Results	\$1,609		\$2		\$498	\$2,109		\$39		\$2,148

# Sales by Product Line

## Appendix F

WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION  
SALES BY PRODUCT LINE  
(UNAUDITED)

<i>In millions</i>	Three Months Ended December 31,	
	<u>2025</u>	<u>2024</u>
Freight Segment		
Equipment	\$ 666	\$ 499
Components	429	386
Digital Intelligence	361	207
Services	667	702
Total Freight Segment	<u>\$ 2,123</u>	<u>\$ 1,794</u>
Transit Segment		
Original Equipment Manufacturer	\$ 351	\$ 339
Aftermarket	491	450
Total Transit Segment	<u>\$ 842</u>	<u>\$ 789</u>
<i>In millions</i>	Twelve Months Ended December 31,	
	<u>2025</u>	<u>2024</u>
Freight Segment		
Equipment	\$ 2,365	\$ 2,108
Components	1,586	1,555
Digital Intelligence	1,030	786
Services	3,055	3,019
Total Freight Segment	<u>\$ 8,036</u>	<u>\$ 7,468</u>
Transit Segment		
Original Equipment Manufacturer	\$ 1,393	\$ 1,308
Aftermarket	1,738	1,611
Total Transit Segment	<u>\$ 3,131</u>	<u>\$ 2,919</u>

# Segment Gross Margin & Operating Margin Reconciliation

## Appendix G



WESTINGHOUSE AIR BRAKE TECHNOLOGIES CORPORATION  
RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS - BY SEGMENT  
(UNAUDITED)

<i>In millions</i>	Three Months Ended December 31,				Twelve Months Ended December 31,			
	2025		2024		2025		2024	
	<u>Gross Profit</u>	<u>Income from Operations</u>	<u>Gross Profit</u>	<u>Income from Operations</u>	<u>Gross Profit</u>	<u>Income from Operations</u>	<u>Gross Profit</u>	<u>Income from Operations</u>
<b>Freight Segment Reported Results</b>	\$ 703	\$ 318	\$ 556	\$ 273	\$ 2,835	\$ 1,567	\$ 2,523	\$ 1,422
<i>Freight Segment Reported Margin</i>	33.1%	15.0%	31.0%	15.2%	35.3%	19.5%	33.8%	19.0%
Restructuring and Portfolio Optimization costs	1	50	8	9	6	56	18	27
Transaction costs	-	1	-	-	-	3	-	-
Inventory Purchase Accounting charge	29	29	-	-	53	53	-	-
Non-cash Amortization expense	-	72	-	66	-	272	-	267
<b>Freight Segment Adjusted Results</b>	\$ 733	\$ 470	\$ 564	\$ 348	\$ 2,894	\$ 1,951	\$ 2,541	\$ 1,716
<i>Freight Segment Adjusted Margin</i>	34.5%	22.1%	31.4%	19.4%	36.0%	24.3%	34.0%	23.0%
<b>Transit Segment Reported Results</b>	\$ 263	\$ 108	\$ 241	\$ 103	\$ 971	\$ 422	\$ 843	\$ 338
<i>Transit Segment Reported Margin</i>	31.2%	12.8%	30.6%	13.0%	31.0%	13.5%	28.9%	11.6%
Restructuring and Portfolio Optimization costs	3	4	10	21	6	18	19	41
Non-cash Amortization expense	-	6	-	6	-	24	-	21
<b>Transit Segment Adjusted Results</b>	\$ 266	\$ 118	\$ 251	\$ 130	\$ 977	\$ 464	\$ 862	\$ 400
<i>Transit Segment Adjusted Margin</i>	31.6%	14.0%	31.8%	16.4%	31.2%	14.8%	29.5%	13.7%



# Cash Conversion Reconciliation

## Appendix I (1 of 2)

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

Wabtec Corporation 2025 Q4 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$992		\$204	\$136	292%

Wabtec Corporation 2025 Q4 YTD Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$1,759		\$1,183	\$501	104%

Wabtec Corporation 2024 Q4 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$723		\$213	\$128	212%

Wabtec Corporation 2024 Q4 YTD Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$1,834		\$1,067	\$503	117%

# Cash Conversion Reconciliation

## Appendix I (2 of 2)

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

2023 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$1,201		\$825	\$531	89%

2022 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$1,038		\$641	\$479	93%

2021 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$1,073		\$565	\$491	102%

2020 Cash Conversion Calculation (in millions)					
	<u>Reported Cash from Operations</u>	÷	<u>(Net Income</u>	+ <u>Depreciation &amp; Amortization)</u>	= <u>Cash Conversion</u>
Consolidated Results	\$784		\$412	\$473	89%

# Operating Margin Reconciliation

## Appendix J

### RECONCILIATION OF REPORTED RESULTS TO ADJUSTED RESULTS

Set forth below is the calculation of the non-GAAP performance measures included in this press release. We believe that these measures provide useful supplemental information to assess our operating performance and to evaluate period-to-period comparisons. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, Wabtec's reported results prepared in accordance with GAAP.

<i>In millions</i>	Twelve Months Ended December 31,					
	2020	2021	2022	2023	2024	2025
<b>Reported Income from Operations</b>	<b>\$ 745</b>	<b>\$ 876</b>	<b>\$ 1,011</b>	<b>\$ 1,266</b>	<b>\$ 1,609</b>	<b>\$ 1,793</b>
<i>Reported Margin</i>	9.9%	11.2%	12.1%	13.1%	15.5%	16.1%
Restructuring & Portfolio Optimization costs	116	78	52	79	70	76
Inventory Purchase Accounting charge	-	-	-	-	-	53
Transaction costs	-	-	-	-	-	49
Non-cash Amortization expense	282	287	291	298	288	296
<b>Adjusted Income from Operations</b>	<b>\$ 1,143</b>	<b>\$ 1,241</b>	<b>\$ 1,354</b>	<b>\$ 1,643</b>	<b>\$ 1,967</b>	<b>\$ 2,267</b>
<i>Adjusted Margin</i>	15.1%	15.9%	16.2%	17.0%	18.9%	20.3%